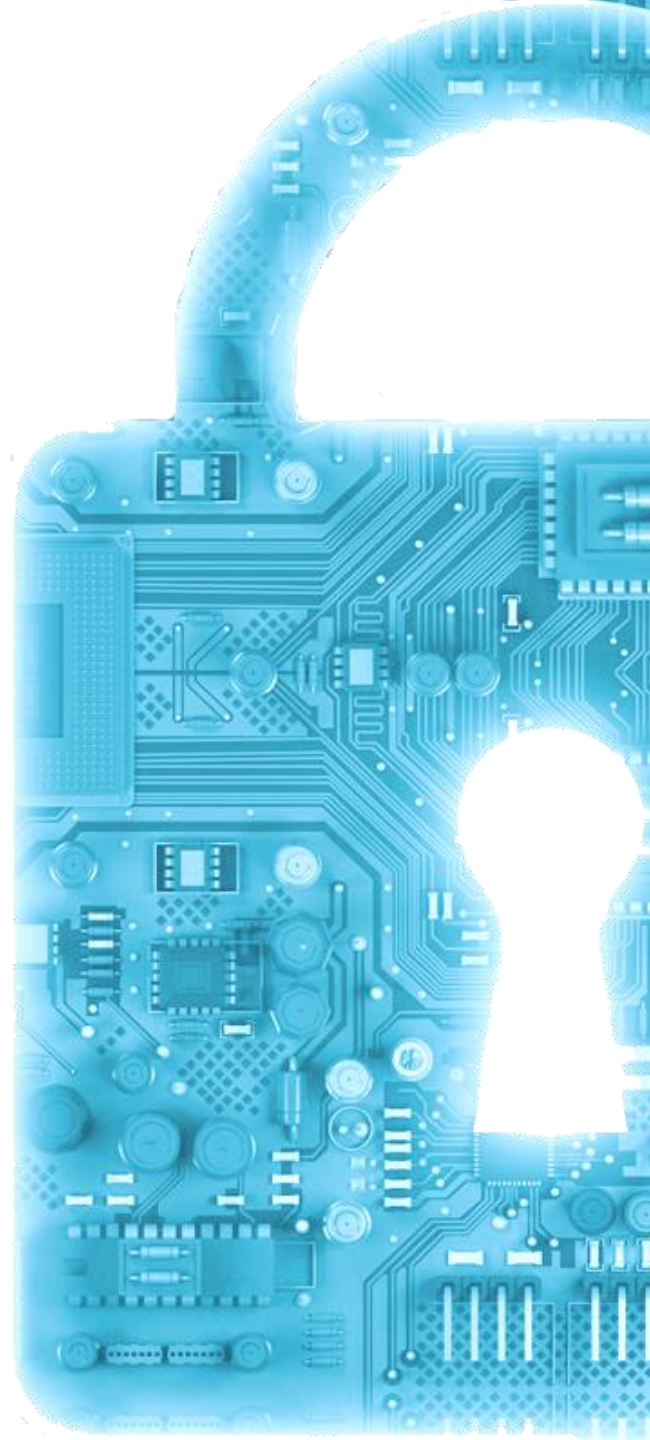# A-Real Consulting

**Control & Protect your network**

# areal consulting

**ICS CUBE**

17 years in network security IT-market

commercial partners all around the world

more than 7500 commercial clients*

more than 3500 education public organization clients*

technological partnership with Kaspersky Lab

* in Russia and CIS (Commonwealth of Independent States) territory only

# ICS CUBE in the Russian software registry



РОССИЙСКАЯ ФЕДЕРАЦИЯ

## СВИДЕТЕЛЬСТВО
о государственной регистрации программы для ЭВМ

№ 2011615762

Межсетевой экран «Интернет Контроль Сервер»

Правообладатель(ли): Общество с ограниченной ответственностью «А-Реал Консалтинг» (RU)

Автор(ы): Гуськов Алексей Дмитриевич, Мамаева Ксения Анатольевна, Недросткова Яна Николаевна (RU)

Заявка № 2011613946
Дата поступления 30 мая 2011 г.
Зарегистрировано в Реестре программ для ЭВМ
22 июля 2011 г.

Руководитель Федеральной службы по интеллектуальной собственности, патентам и товарным знакам

Б.П. Симонов



## Программный межсетевой экран Интернет Контроль Сервер

### Сведения о правообладателях программного обеспечения

**Российская коммерческая организация**

| | |
|---|---|
| Название организации | ООО "А-Реал Консалтинг" |
| ИНН | 7606047112 |

### Сведения об исключительном праве

Свидетельство об официальной регистрации программ для ЭВМ № 2011615762 Межсетевой экран "Интернет Контроль Сервер".

Альтернативные наименования:
МЭ ИКС

Класс ПО:
Серверное и связующее программное обеспечение, Системы мониторинга и управления, Средства обеспечения информационной безопасности

Сайт производителя:
http://xserver.a-real.ru/editions/redaktsii/iks_fstec_certified.php

Дата регистрации:
8 Апреля 2016

Рег. номер ПО:
322

# Our partners:

# Our clients:
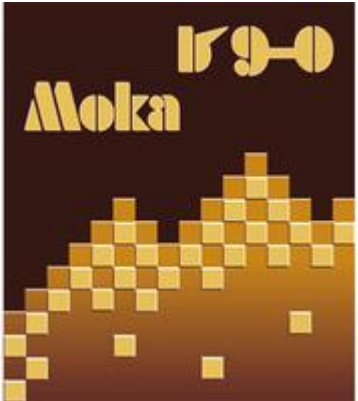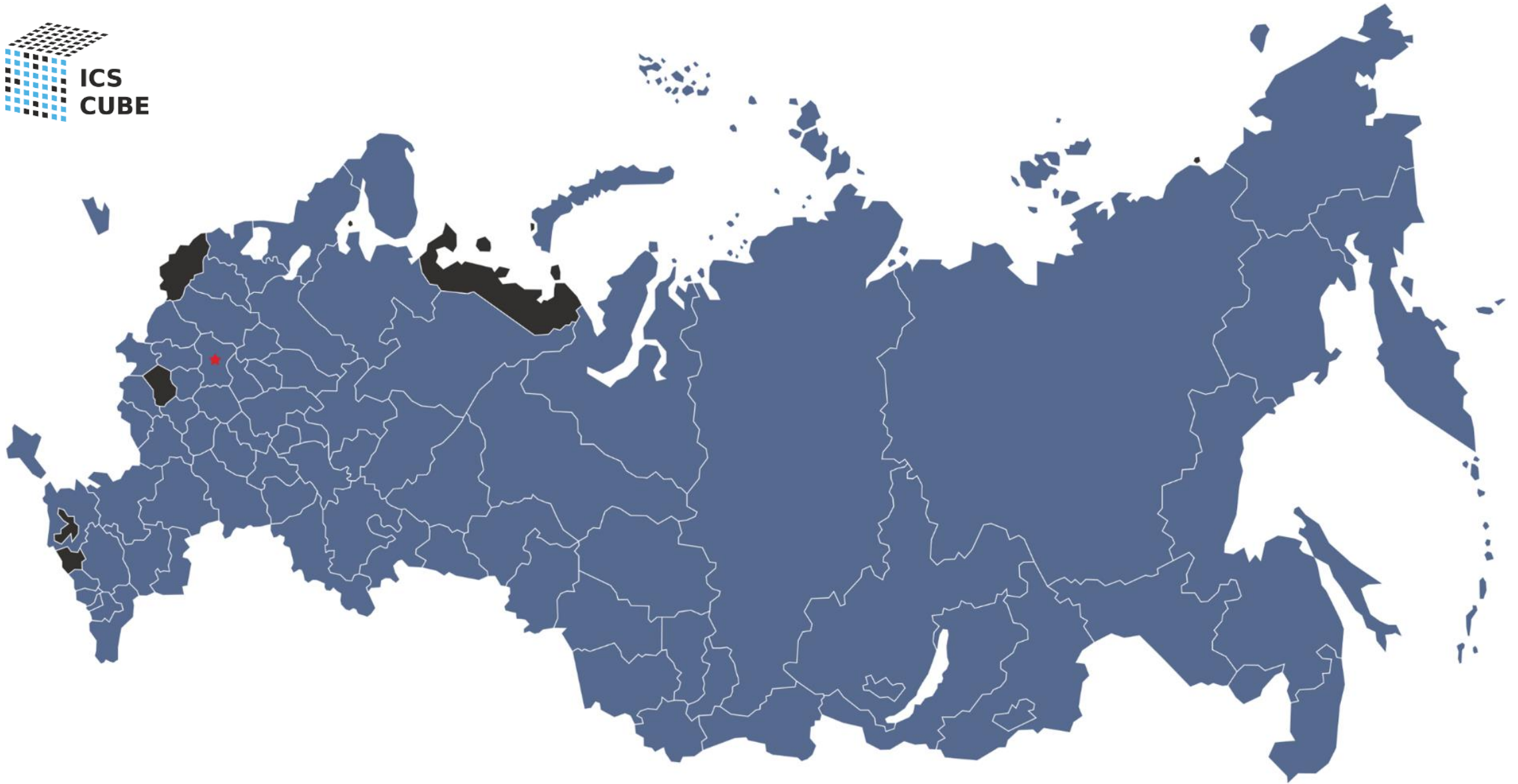
ICS CUBE

The regions of Russia where ICS CUBE is used by at least one organization are highlighted in color

# Why are we trusted?

## 2005-2010 years

**New ways**

From the very start of ICS CUBE development we opened our collective mind to signals from clients making them into improvements and functional extensions of ICS CUBE

**As the result...**

ICS CUBE is the single solution of the complete set of issues small business network faces when using the Internet

**What we've learned...**

To be open. If you want to make your product convenient for clients – listen to your clients

# Why are we trusted?

## 2011-2015 years

**Discoveries**

The multitude of functions in software confused some customers.

**As the result...**

We gave clients ability of free 35-day test period with full technical support.

**What we've learned...**

Let the client to extensively test new software, before considering purchase. Make sure configuration of test system are fully propagated to production.

# Why are we trusted?

## 2016-2020 years

**Discoveries**

The more we offer, the more clients demand.

**As a result...**

We have rebuild business processes between departments and keep building new features that clients requested. We've built a community around ICS CUBE, we keep sharing best practices and tutorials and other info.

**What we've learned...**

Keep focus on fast progress. Do not forget that a week delay in release due is better than a release that will have to be rolled back.

# Our conclusions:

**Discoveries**

Humanity is the most important in software development!

**As a result we have...**

- regular communications with clients and agile technical support
- friendly interface and new features
- relevant documentation and training materials

**What we've learned...**

Listen and hear the client. The client is the best catalyst of our growth.